

Equisys and Profile offer advanced document delivery and management for Microsoft Dynamics NAV

Profile Enterprise Solutions Ltd gain Advanced Solution Partner status in Equisys partner program

London, UK – 23rd April 2010: Equisys plc today announced the appointment of Profile Enterprise Solutions Ltd as an Advanced Solution Partner for Zetadocs for NAV, allowing their Microsoft Dynamics NAV customers to take advantage of seamless electronic document delivery and management.

Integrating with Microsoft Dynamics NAV to automate capture and delivery of documentation, Zetadocs allows customers to significantly lower their document delivery costs, achieve faster invoice payment, improve credit control and provide better customer service. ERP reports such as purchase orders and invoices can be emailed or faxed individually or in batches, whilst still personalizing address details, content and attachments. Additionally, incoming documents can be captured for on-screen processing, archive and sharing via SharePoint.

Profile Enterprise Solutions Ltd emphasise on providing ‘best-of-breed’ products and services to their customers, delivering total IT solutions to over 1,000 customers across the UK, and having over 20 years experience in software project development. Profile has been a Microsoft Dynamics Partner for 3 years, and is now adding Zetadocs for NAV to their portfolio to enhance the value proposition to their customer base.

“After creating a fulfilling partnership with Equisys as resellers of their fax server product, Zetafax, we felt confident to provide the integrated Zetadocs solution for our NAV customers,” says Alison Dippenaar, Managing Director at Profile. “The addition of Zetadocs to our product offering is critical as it provides additional features and benefits not available within NAV, with seamless integration. This therefore makes a compelling value proposition for our customers.”

Chris Oswald, CEO at Equisys commented: “We are thrilled at the appointment of Profile as an Advanced Solutions Partner for our Zetadocs for NAV product. Adding the Zetadocs platform to their current offering will help Profile distinguish themselves from competitors, allowing them to offer additional, tangible benefits to their NAV customers. We look forward to developing our relationship with them further, for increased mutual success.”

Profile is now discussing the opportunities that Zetadocs can provide with all their current and future NAV customers, and has already completed Zetadocs for NAV implementations at Owen Springs Ltd, Garrison Dales Ltd, RAK Ceramics UK Ltd and David Berryman Ltd.

About Equisys

Equisys produces software packages for document production and delivery, including the award winning Zetafax® network fax server and a family of Zetadocs® products that include Zetadocs for NAV/GP and Zetadocs PDF.

Our software products are designed for small and mid-market businesses, and for departmental use at multinational companies. They stand out from the competition by being simple to install and manage, reliable and great value – backed by outstanding service and support.

We have over 60,000 customers, in more than 100 countries which are served through an international partner network of distributors, VARs, resellers and ISVs.

Our market leading fax server, Zetafax, speeds the flow of critical business documents by enabling users to send and receive faxes on their PCs. It integrates with ERP, CRM, accounting and other applications for automated faxing from those systems, providing auditable records of fax communications.

Zetadocs helps users work smarter by creating and delivering electronic documents, streamlining business processes to remove tedious manual procedures and help companies improve the service levels they offer. Zetadocs integrates seamlessly with Microsoft Dynamics

Equisys was founded in 1987 and has offices in London, UK and Atlanta GA, USA.

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About Profile Enterprise Solutions Ltd

Profile was formed in 1989, with the objective of providing total IT solutions to businesses across the UK. From the outset the emphasis was, and remains, providing the ‘best of breed’ products and services to their customers. In this way, Profile have ensured that word-of-mouth recommendations and referrals have accounted to a large part of the increase in their customer population. Their partnerships with customers are of increasing longevity and effectiveness.

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