

## Zetadocs Delivery Essentials helps Microsoft ERP users improve their credit control

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Equisys plc, a Microsoft Gold Certified Partner, today announced the launch of a new version of its document management and delivery software - Zetadocs Delivery Essentials. This latest offering, from one of the market leaders in document production and delivery products, packages core components of Zetadocs software to make electronic document delivery and archiving a realistic option for small and medium sized businesses using Microsoft Dynamics® NAV or GP.

Zetadocs Delivery Essentials delivers significant advantages over other electronic delivery and archiving solutions by providing users with a sophisticated, yet easy to configure, set of rules that enable them to issue customers with exactly the right accounting documents, in a timely manner.

It does this by delivering in batches using a combination of rules that ensure the customer gets the right financial document in the form that want to receive it. Using these same rules, electronic stationery is automatically overlaid and specific attachments can be added to ensure the customer always receives the correct information. For example, different payment conditions can be added to documents sent to customers on different terms.

“Zetadocs Delivery Essentials provides a very powerful return on investment for ERP customers. It saves money and time in three key areas,” said Chris Oswald, Equisys CEO.

“Firstly, Zetadocs can help improve credit control. Existing users tell us that many of their customers pay more promptly because documents are delivered instantly.

“In addition, Zetadocs slashes the costs associated with printing and posting documents such that most customers will see a return within a number of days.

“Finally, and very importantly in today’s economy, Zetadocs helps improve customer service by letting non-ERP users track documents relevant to each stage of a sales process without the need to involve the finance team, helping them quickly resolve payment queries and avoid disputes.”

Zetadocs Delivery Essentials is sold exclusively through Microsoft Dynamics authorised partners.

## About Zetadocs for Microsoft Dynamics NAV and GP

Zetadocs for NAV was launched in October 2007 to enhance Microsoft Dynamics NAV by enabling users to reduce the dependency on paper in their finance processes by switching to electronic document production, delivery and management. Its sister product Zetadocs for GP was launched in October 2008.

**Zetadocs Delivery Essentials** is the core module, available for both NAV and GP, which makes it easy for finance departments using those products to automate the electronic delivery, archive and retrieval of financial documents. Reports such as purchase orders and invoices are emailed straight from the ERP system using Zetadocs. Copies are automatically indexed and archived to a SharePoint® server.

Zetadocs is a modular document management system. Our Advanced Solution Partners can extend Zetadocs Delivery Essentials to support document capture for on screen reference and approval. Having all key financial documents immediately to hand improves customer service, reduces filing costs and can help ensure regulatory compliance.

## About Equisys

Equisys produces software packages for document production and delivery, including the award winning Zetafax® network fax server and a family of Zetadocs products that includes Zetadocs for NAV and Zetadocs PDF.

Our software products are designed for small and mid-market businesses, and for departmental use at multinational companies. They stand out from the competition by being simple to install and manage, reliable and great value - backed by outstanding service and support.

We have over 60,000 customers, in more than 100 countries which are served through an international partner network of distributors, VARs, resellers and ISVs.

Our market leading fax server, Zetafax, speeds the flow of critical business documents by enabling users to send and receive faxes on their PCs. It integrates with ERP, CRM, accounting and other applications for automated faxing from those systems, providing auditable records of fax communications.

Zetadocs helps users work smarter by creating and delivering electronic documents, streamlining business processes to remove tedious manual procedures and help companies improve the service levels they offer. Equisys was founded in 1987 and has offices in London, UK and Atlanta GA, USA.

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