



Equisys becomes the first UK Independent Software Vendor to achieve certification for Microsoft Dynamics™ NAV

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Equisys plc, one of the leading developers of software solutions for document production and delivery, and a Microsoft Gold Certified Partner, today announced that Zetadocs® for Microsoft Dynamics NAV has achieved Microsoft Dynamics NAV certification.

Equisys is the first UK based company to achieve certification for Dynamics NAV, demonstrating its continued commitment to working with Microsoft and its partners. Microsoft UK's NAV Product Marketing Manager, Steve Farr, commented, "The certification of Zetadocs for NAV is a great example of what can be achieved by our ISV partners. Certification confirms that Zetadocs for NAV meets Microsoft's highest standard for partner developed software solutions and is recommended by existing users."

Zetadocs for NAV can deliver cost savings and productivity gains for accounts departments in three key areas. Firstly, the costs of printing and mailing invoices or statements is time consuming and expensive - the production of just 1,000 paper based invoices per month can amount to annual costs of over £12,000 based on the cost of postage, materials and the time spent producing the documents. Secondly, most businesses also retain paper copies of financial documents, spending up to £500 rental space per filing cabinet to provide day-to-day access and adhere to compliance regulations. However, filing errors often occur, leading to delays and additional costs.

Finally, financial information that is contained within NAV is often not readily available to departments other than accounts. If other employees want to get access to this information, they have to involve the accounts team, wasting valuable time and potentially having a negative impact on customer service.

Chris Oswald, CEO of Equisys, explains how Zetadocs for NAV addresses these issues.

"Zetadocs for NAV delivers significant improvements in each of these key areas. Users can convert batches of NAV documents into 'print quality' PDFs and send them via email or fax, depending on a customer's preferences. This gets invoices to customers faster and assists prompt payment, whilst virtually eliminating document production and delivery costs. It also automatically stores orders, statements and invoices in Microsoft SharePoint® Server so any authorized user can quickly access them. This frees up your accounts people to focus on their main job, reduces the possibility of documents being misfiled, and removes the need for expensive physical storage.

The unique advantage of Zetadocs is that it provides comprehensive electronic document production and management from NAV; incorporating the capture of inbound documents, adding automatic document creation and delivery, and then enabling secure storage via Microsoft SharePoint with instant access for authorized users. We believe it is a true end-to-end solution for the Microsoft Dynamics NAV community."

About Zetadocs for Microsoft Dynamics NAV

Zetadocs for NAV was launched in October 2007 to enhance Microsoft Dynamics NAV by enabling users to eliminate paper entirely from their finance processes by switching to electronic document production, delivery and management – but still achieve the same high standards of quality, compliance and security.

Zetadocs for NAV captures orders, creates invoices, statements, remittances and other financial documents on screen and then delivers them automatically by email, fax or as paper copies dependent upon customers' requirements. It integrates with Microsoft Office SharePoint Server to enable secure storage and instant document retrieval by authorized network users.

Zetadocs for NAV is sold exclusively through Microsoft Dynamics Certified Partners.

About Equisys

Equisys produces software packages for document production and delivery, including the award winning Zetafax® network fax server and a family of Zetadocs products that include the newly released Zetadocs for NAV and Zetadocs PDF which creates and emails personalized PDF documents.

Our software products are designed for small and mid-market businesses, and for departmental use at multinational companies. They stand out from the competition by being simple to install and manage, reliable and great value - backed by outstanding service and support.

We have over 60,000 customers, in more than 100 countries which are served through an international partner network of distributors, VARs, resellers and ISVs.

Our market leading fax server, Zetafax, speeds the flow of critical business documents by enabling users to send and receive faxes on their PCs. It integrates with ERP, CRM, accounting and other applications for automated faxing from those systems, providing auditable records of fax communications.

Zetadocs helps users work smarter by creating and delivering electronic documents, streamlining business processes to remove tedious manual procedures and help companies improve the service levels they offer. Equisys was founded in 1987 and has offices in London, UK and Atlanta GA, USA.

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